



Key Performance Indicators (KPI's) Mid-Year Report

University of the Virgin Islands
Board of Trustees Meeting
March 15, 2008

Prepared by:
Office of Institutional Research and Planning



Spring 2008 – Mid-Year Report



- Key Performance Indicators
 - Financial
 - Research
 - Development



Financial Indicators



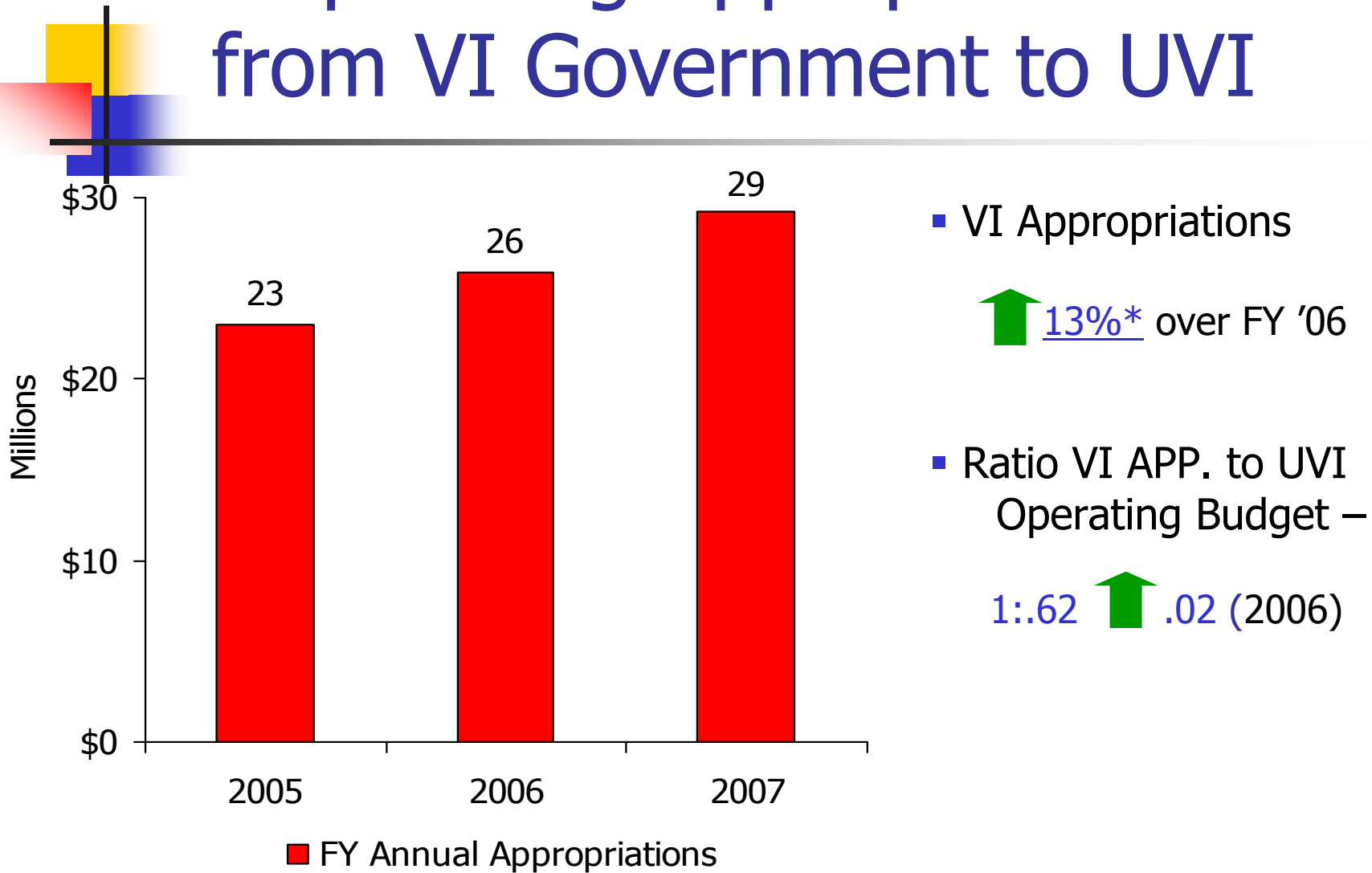
Financial Indicators* – FY 06-07

- VI Government Support  13%
- UVI Operating Revenues**
(unrestricted)  9%

* Financial Indicators refer to Operating Revenues based on actual revenues and not projected revenues. (Source: Administration and Finance – UVI)

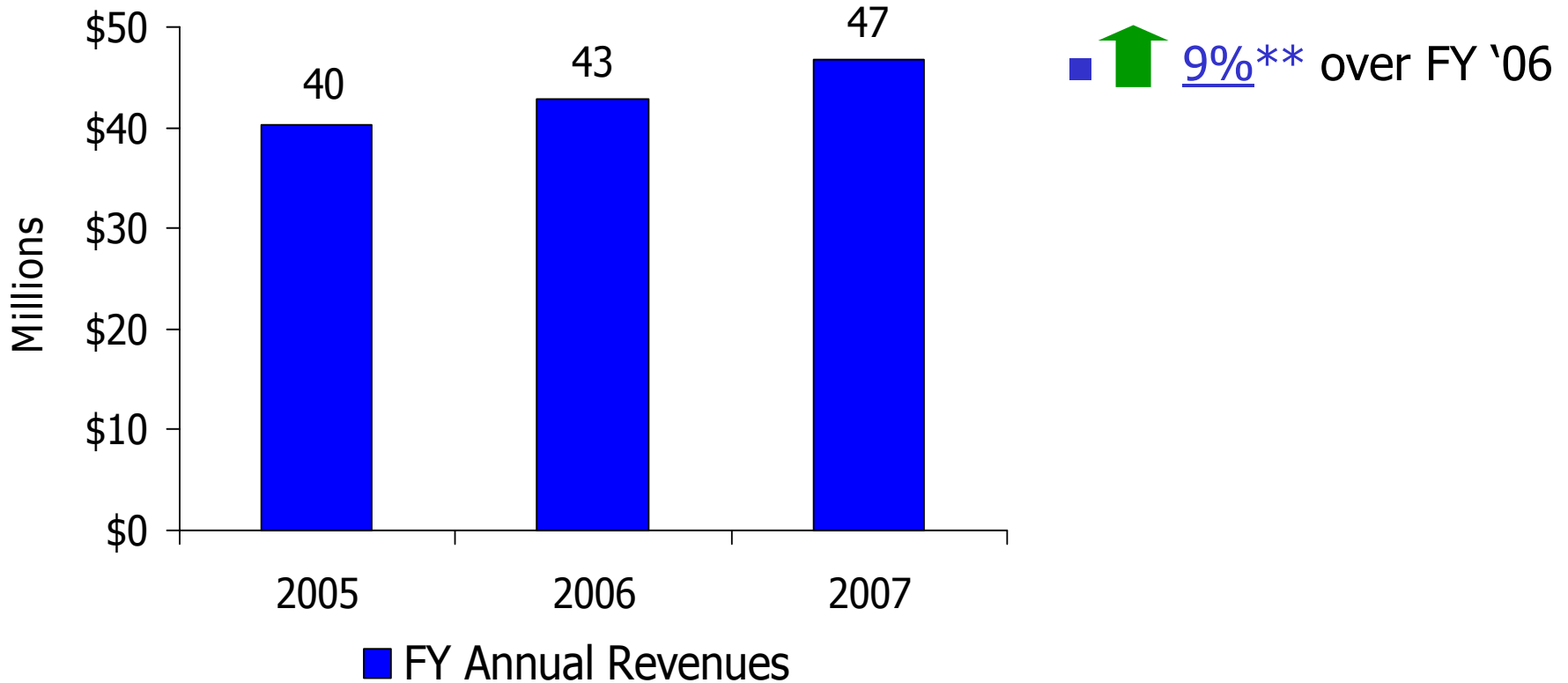
**Operating Revenues (unrestricted) = tuition and fees + government operating appropriations + auxiliary + miscellaneous income. (Source: Administration and Finance – UVI)

Operating Appropriations from VI Government to UVI



*Based on actual numbers, not rounded numbers. $\frac{(\$29,227,207 - \$25,866,338)}{\$25,866,338} = 12.99\%$

UVI's Total Operating Revenues*

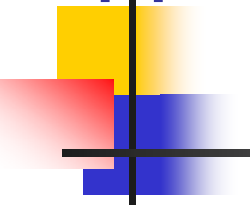


*Operating revenues (unrestricted) = tuition and fees + government operating appropriations + auxiliary + miscellaneous income.

** Based on actual numbers, not rounded numbers $\frac{\$46,782,273 - \$42,779,274}{\$42,779,274} = 9.35\%$

Appropriations as % of Core Revenues*

Peer Comparisons - 2006



▪ University of Puerto Rico-Aguadilla	64
▪ University of the Virgin Islands	60
▪ SUNY College at Purchase	55
▪ Peru State College	51
▪ Kentucky State University	47
▪ Savannah State University	44
▪ University of Guam	42
▪ Montana State University-Northern	37
▪ Lake Superior State University	37
▪ Eastern Oregon University	35
▪ Lander University	32
▪ University of Mary Washington	27
▪ Mississippi University for Women	27
▪ Keene State College	20
▪ Castleton State College	15

* Core Revenues are defined on the next slide



Core Revenues Defined

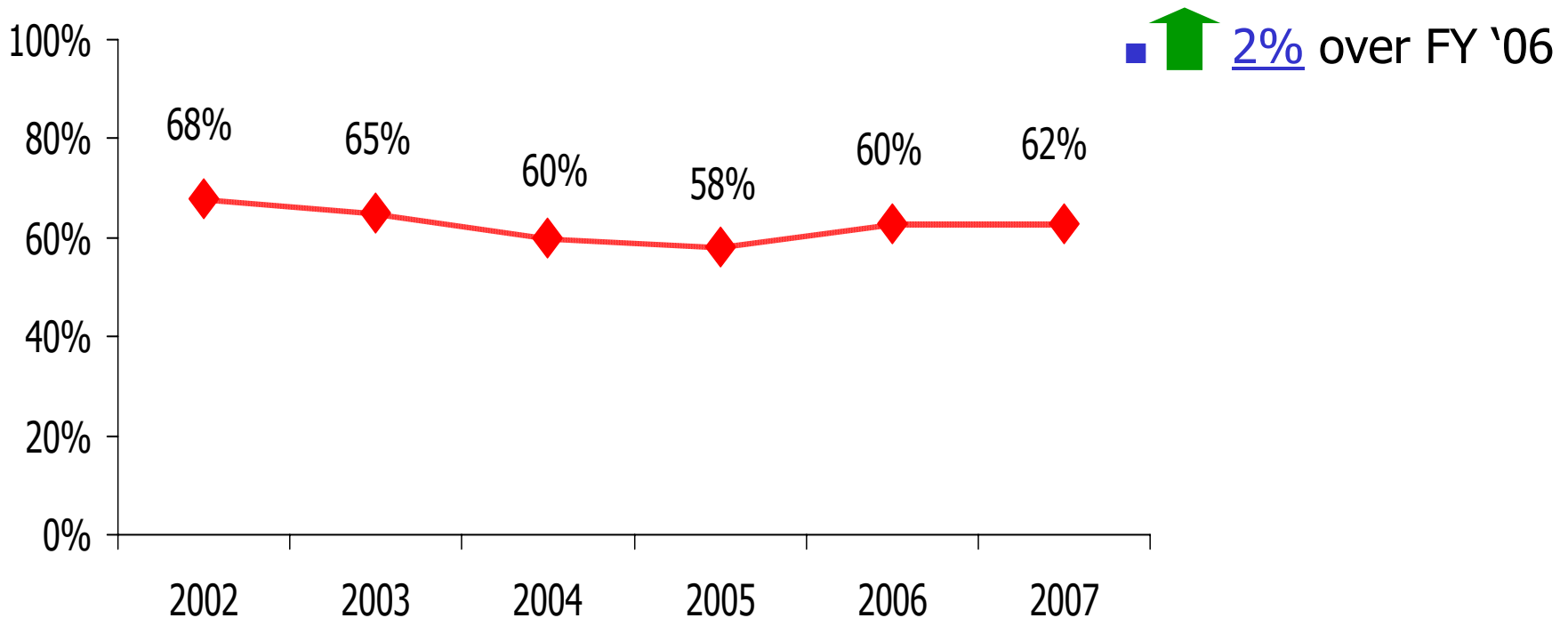
- Total revenues for the essential education activities of the institution. Core revenues for public institutions (...GASB standards) include:
 - Tuition and fees
 - Government appropriations (federal, state, and local)
 - Government grants and contracts
 - Private gifts, grants, and contracts
 - Investment income
 - Other operating and non-operating sources
 - Other revenues and additions
- Core revenues exclude revenues from auxiliary enterprises (e.g., bookstores, dormitories), hospitals, and independent operations. (Source: IPEDS Glossary)

Operating vs. Core Revenues

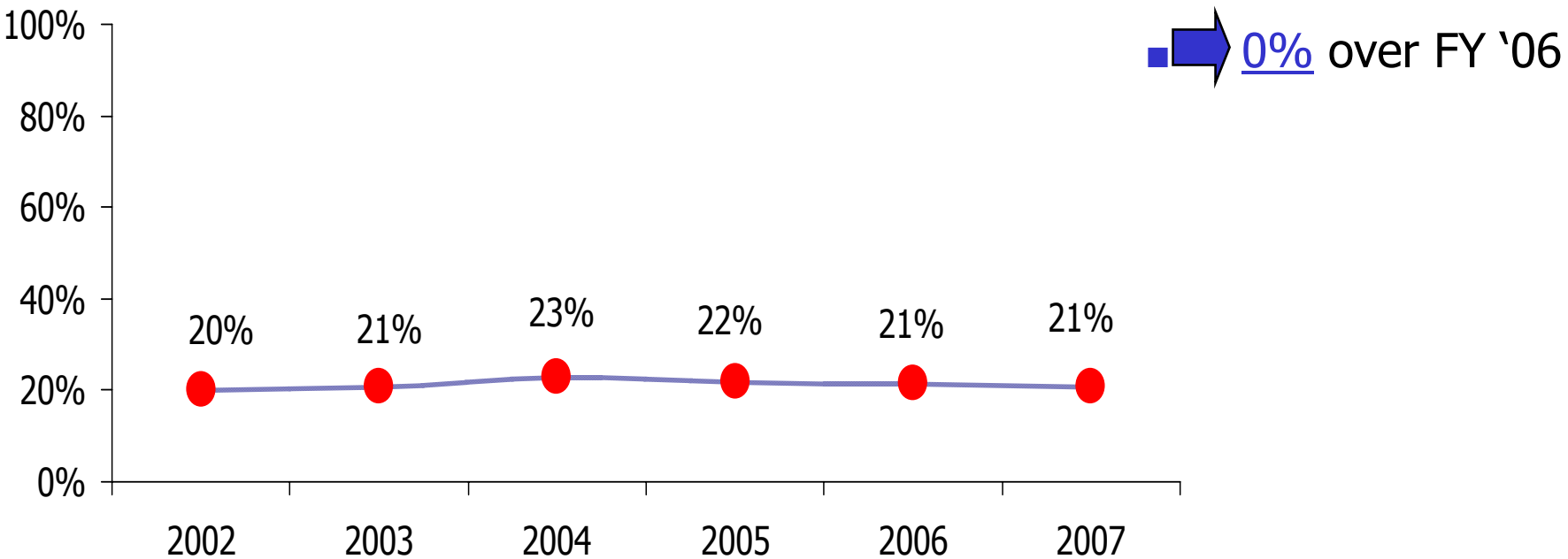
	Operating Revenues*	Core Revenues
Tuition and fees	\$9,285,999	✓
Government appropriations (federal, state, and local)	\$29,227,207	✓
Government grants and contracts	\$917,370 (non-restricted only)	✓
Private gifts, grants, and contracts	\$1,070,853 (non-restricted only)	✓
Investment income	\$0	✓
Other operating and non-operating sources	\$44,000	✓
Other revenues and additions	\$305,462 (non-restricted only)	✓
Auxiliary enterprises	\$5,575,076	
Miscellaneous Income	\$0	

* UVI Total Operating Expenses for FY 2007 = \$46,425,967 (Unaudited)

% of VI Gov't Operating Appropriations to UVI's Operating Revenues

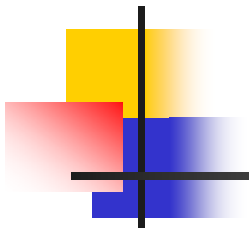


Percentage* of Tuition and Fees to Total UVI's Operating Revenues



Tuition + Fees as % Core Revenues

Peer Institutions - 2006



Keene State College	61
Castleton State College	56
University of Mary Washington	39
Lake Superior State University	37
Eastern Oregon University	34
SUNY College at Purchase	24
Lander University	31
Montana State University-Northern	23
Peru State College	23
Kentucky State University	17
University of the Virgin Islands	16
Mississippi University for Women	13
Savannah State University	11
University of Guam	11
University of Puerto Rico-Aguadilla	6

Summary Changes in Net Assets

FY 06



Changes in Net Assets

Total Revenues (All sources)	\$65,169,995	
Total Operating Expense (excluding Depreciation)	-62,099,399	
Net Revenues before Interest and Depreciation Expenses		3,070,596
Interest Payment on Indebtedness	-2,025,464	
Depreciation Expense	-1,742,444	
Total of Interest and Depreciation		-3,767,908
Decrease in Net Assets		-697,312



Summary Revenues FY 2006


Actual Sources of Funds FY 2006



Research Indicators

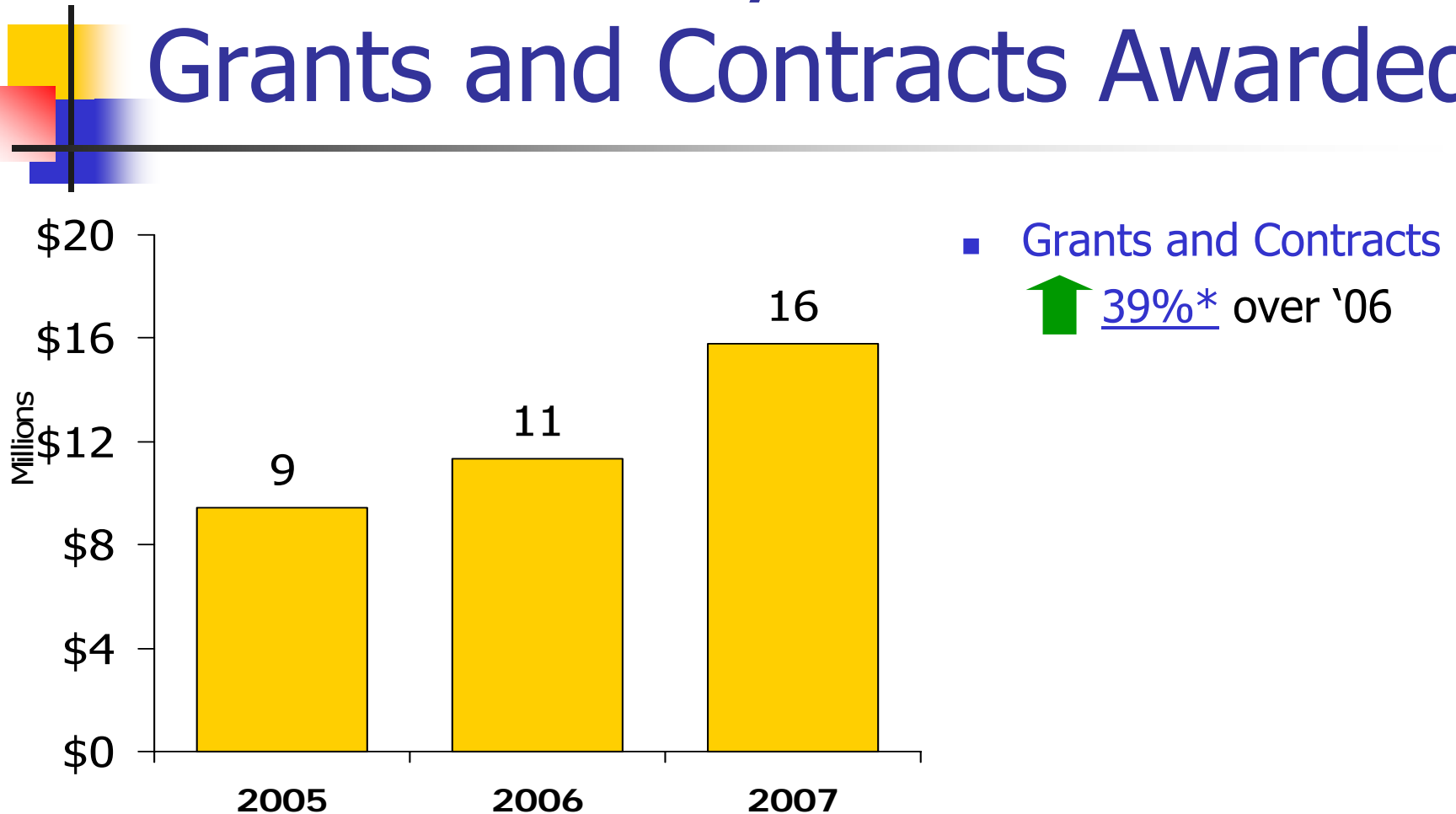


Research Indicators

- Awarded Grants and Contracts  39%.
- UVI is 4th among peers in amount of money received in federal grants.

Comment: The total amount of grants and contracts are reported in the fiscal year in which they are received regardless of the number of years covered.

Externally Funded Grants and Contracts Awarded



Based on actual numbers not rounded numbers: $\frac{\$15,791,461 - \$11,363,143}{\$11,363,143} = 38.97\%$

Vision 2012 3D – Increase mission-centered grants acquisitions that support and promote research and community development. AMP 1,b, ii, d, Provide support to University/s grant-seeking and grants administrative efforts.

Federal Grants* 2005-2006

Peer Comparisons



University of Guam	\$24,759,859
Kentucky State University	\$14,676,933
Savannah State University	\$13,529,770
University of the Virgin Islands	**\$9,975,150
SUNY college at Purchase	\$4,262,298
Eastern Oregon University	\$7,081,358
Keene State College	\$3,550,590
Lander University	\$3,233,547
Castleton State College	\$2,565,726
Montana State University-Northern	\$2,453,603
Mississippi University for Women	\$1,883,482
Peru State College	\$1,628,881
University of Mary Washington	\$1,201,059
Lake Superior State University	\$1,048,561
University of Puerto Rico-Aguadilla	\$514,762

*Federal operating grants and contracts are revenues from federal government agencies that are for specific research projects or other types of programs and that are classified as operating revenues. ** These figures have been updated by Sponsored Programs.

Local Grants*2005-2006

Peer Comparisons



Mississippi University for Women	\$6,860,772
Lander University	\$4,870,169
SUNY College at Purchase	\$3,253,649
University of the Virgin Islands	**\$1,332,485
Eastern Oregon University	\$1,006,633
Kentucky State University	\$951,629
University of Guam	\$525,087
University of Mary Washington	\$401,834
University of Puerto Rico-Aguadilla	\$373,584
Peru State College	\$339,739
Montana State University-Northern	\$227,842
Lake Superior State University	\$93,136
Savannah State University	\$86,909
Keene State College	\$59,042
Castleton State College	\$9,570







Development Indicators



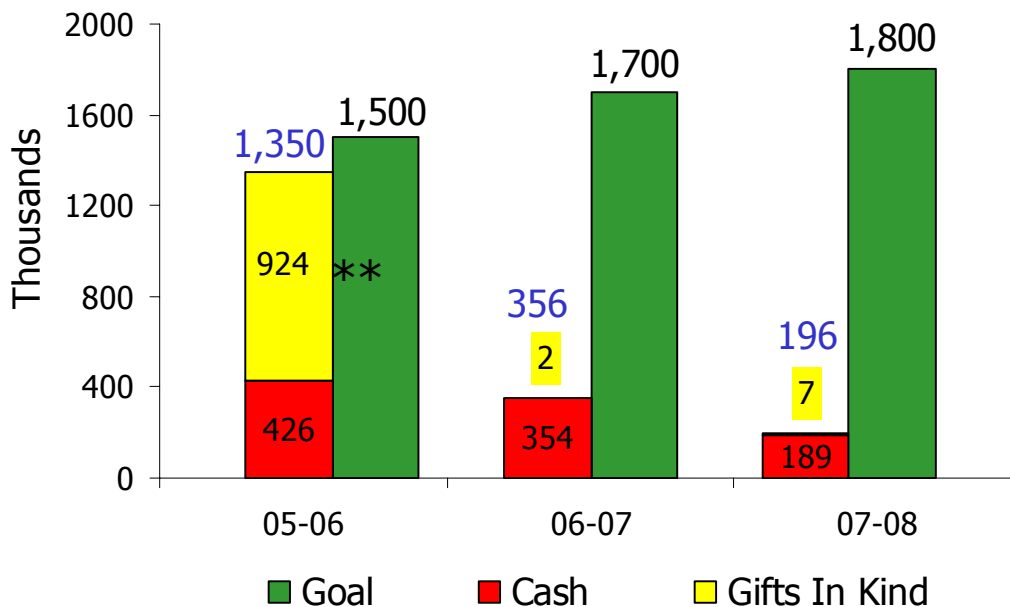
1st Quarter Report

10/1/2007 to 1/16/2008

- Cash Contributions  47%
- Number of Alumni Contributing  73%
- Number of Trustees Contributing  6%
- Trustees Contributions  121%

Annual Fund Contributions

FY 06 – 08 Quarterly Report*



- Raised \$196,396 (10/01/07 to 1/16/08)
 - Cash ↓ \$188,919
\$164,192 (↓ 47%)
 - Gift in Kind: \$7,477

- Raised \$355,639 (10/01/06 to 1/17/07)
 - Cash ↓ \$353,831
\$ 71,912 (↓ 17%)
 - Gifts in Kind: \$1,808 (Services)

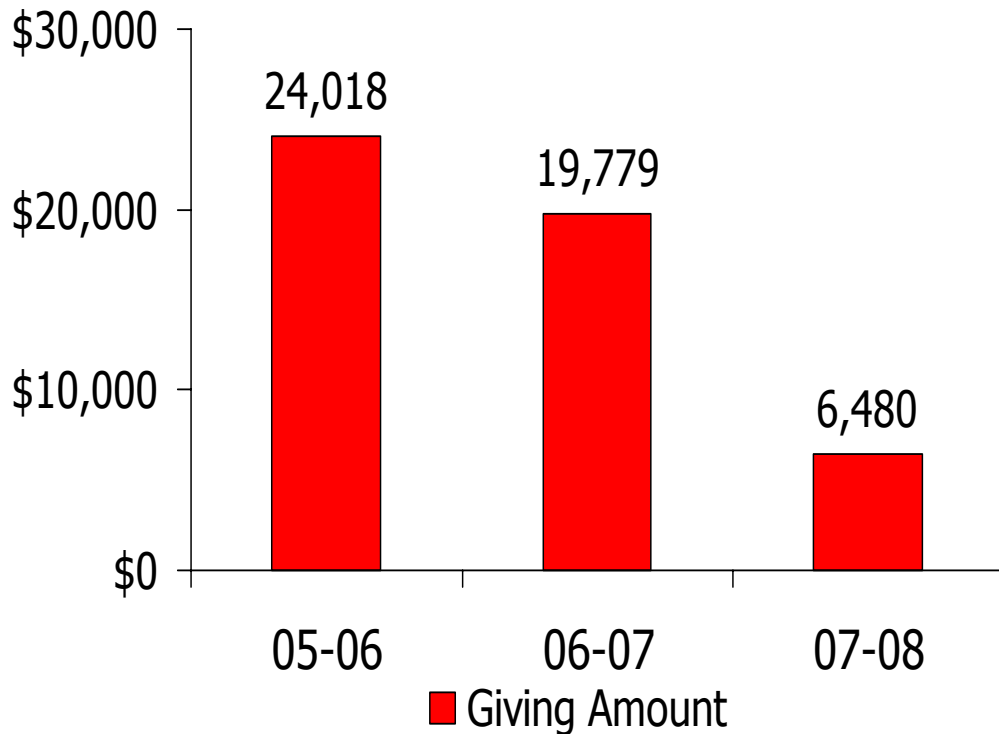
Numbers are rounded to the nearest whole number.

* Slide was updated from last year presentation based on revised data provided by the Office of Institutional Advancement (January 25th 2008)

** During 1ST Quarter 05-06, \$882,200 of funds from a special one-time capital gift.

Alumni Contributions

FY 06 – 08 Quarterly Report

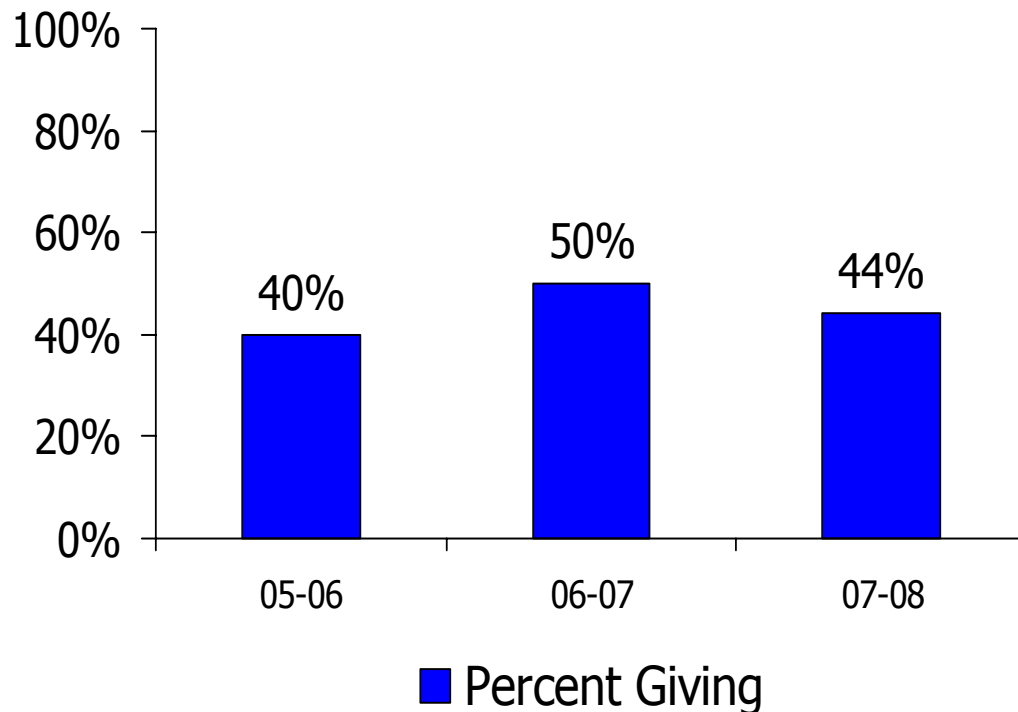




- **Oct. 2007 – Jan. 2008**
 - Average Gift (\$138)
 - ↑ 19% over 06-07
 - \$6,480 Total Contributions
 - ↓ 67% over 06-07
 - Alumni= 47

- **Oct. 2006 – Jan. 2007**
 - Average Gift (\$116)
 - ↓ 69% over 05-06
 - \$19,779 Total Contributions
 - ↓ 18% over 05-06
 - Alumni= 171

% Trustees Contributions

FY 06 – 08 Quarterly Report



- **Oct. 2007 – Jan. 2008**
 -  121% Giving, \$22,185
 - 7/16 or 44%
 - Avg. = \$3,169
- **Oct. 2006 – Jan. 2007**
 -  34% Giving, \$10,050
 - 8/16 or 50%
 - Avg. = \$1,256



Thank You!

Office of Institutional Research and Planning

<http://faculty.uvi.edu/iresearch/>